



**Course Title: India's Foreign Trade**

**Course Code:**

**Credit Units: 3**

**Level: UG**

L	T	P/ S	SW/F W	TOTAL CREDIT UNITS
3	0	0	0	3

**Course Objectives:**

Course will enable the students to understand trend and composition of India's export and also the existing and potential export destination of Indian products. The course will also help the students to understand how Foreign Trade policy of India has promoted export from India

**Prerequisites:**

Basic knowledge of national and international geography, political relationship and their relative importance for international trade.

**Student Learning Outcomes:**

Upon successfully completing this course students should be able to-

- Examine the past and present scenario and trend of Indian exports
- Identify major items of export from India and import to India.
- Analyze the trend of major items of exports from India.
- Analyze the major markets for India's export
- Understand and assess the status, potential, challenges and strategies for furthering exports in key thrust markets

**Course Contents / Syllabus:**

	Weightage
<b>Module I: Introduction to Foreign Trade</b>	
<ul style="list-style-type: none"><li>• Introduction to India's International Trade</li><li>• Need and Importance of International Trade</li><li>• Difference between Internal and International Trade</li><li>• Trends in India's Export</li><li>• Foreign trade of India before independence and during Planning period</li><li>• India's Balance of trade and BOP</li></ul>	25

<b>Module II: Role of Government in India's Foreign Trade</b>	25
<ul style="list-style-type: none"> <li>• Role of EPCs and other Trade Promotion bodies is promoting Export from India</li> <li>• Financing of Foreign Trade: EXIM Bank, ECGC</li> <li>• Role of EHTPs, ,STPs, BTPs and SEZs in India's Export</li> </ul>	
<b>Module III: Composition of India's Trade</b>	25
<ul style="list-style-type: none"> <li>• Major commodities exported from India</li> <li>• Major commodities imported into India</li> <li>• Traditional v/s non-traditional basket of India's trade</li> <li>• India's major trading partners</li> <li>• Potential markets for trade</li> </ul>	
<b>Module IV: Policy initiatives for promoting trade</b>	25
<ul style="list-style-type: none"> <li>• Recent changes in trade policy</li> <li>• Trade agreements-Bilateral and Multilateral trade agreements</li> <li>• Protective trade Policies</li> <li>• Major initiatives for promoting exports</li> </ul>	

**Pedagogy for Course Delivery:**

Interactive sessions, Case studies, Extensive research projects, Seminars

**Assessment/ Examination Scheme:**

Theory L/T (%)	Lab/Practical/Studio (%)	End Term Examination
30%	NA	70%

**Theory Assessment (L&T):**

Continuous Assessment/Internal Assessment				End Term Examination
Components	Mid-Term	Project / Group discussion	Viva	
Weightage (%)	10	10	5	70

**Text**

- Cherunilam Francis (2013), International Trade and Export Management Himalaya Publications,

## References

- Khurana P. K, (2011) Export Management, Galgotia Publishing Company
- Mathur Vibha, Foreign Trade Policy and Trends in India, (2009) New Century Publication
- Nabhi Board of Editors, (2013) How to Export, Nabhi Publication
- Khurana P. K, (2011) Export Management, Galgotia Publishing Company
- Mathur Vibha, Foreign Trade Policy and Trends in India, (2009) New Century Publication
- Nabhi Board of Editors, (2013) How to Export, Nabhi Publication,
- CA. Virendra K.Pamecha, A Guide to International Trade and Export Management, 2015.
- Edward G.Hinkelman, A Short Course in INTERNATIONAL PAYMENTS - Letters of Credit, Documentary Collections and Cyberpayments in International Transactions, 3rd edition, Indian print 2009
- Edward G.Hinkelman, A Short Course in INTERNATIONAL TRADE DOCUMENTATION - The Documents of Exporting, Importing, Shipping and Banking
- Dr. Pratima Dikshit, Dynamics of Indian Export Trade,2002.
- <http://pib.nic.in/newsite/PrintRelease.aspx?relid=138961>
- <http://pib.nic.in/newsite/PrintRelease.aspx?relid=145349>
- <http://commerce.nic.in/tradestats/PressRelease.pdf>
- <http://economictimes.indiatimes.com/news/economy/foreign-trade>
- [http://www.dgciskol.nic.in/pub\\_msft\\_export.asp](http://www.dgciskol.nic.in/pub_msft_export.asp)
- [http://www.dgciskol.nic.in/data\\_information.asp](http://www.dgciskol.nic.in/data_information.asp)
- [https://en.wikipedia.org/wiki/Foreign\\_trade\\_of\\_India](https://en.wikipedia.org/wiki/Foreign_trade_of_India)
- <http://dgft.gov.in/exim/2000/highlight2015.pdf>
- <http://www.indiantradeportal.in/vs.jsp?lang=0&id=0,25,857>
- <http://pib.nic.in/newsite/PrintRelease.aspx?relid=137998>
- <http://indianresearchjournals.com/pdf/IJMFSMR/2015/June/11.pdf>
- [http://commerce.nic.in/annual2003\\_04/html/lesson-3.htm](http://commerce.nic.in/annual2003_04/html/lesson-3.htm)
- <http://www.ijoart.org/docs/Pattern-Of-Indias-Foreign-Trade-In-Pre-And-Post-Reform-Era-An-Empirical-Investigation.pdf>
- [http://shodhganga.inflibnet.ac.in/bitstream/10603/12952/11/11\\_chapter%204.pdf](http://shodhganga.inflibnet.ac.in/bitstream/10603/12952/11/11_chapter%204.pdf)
- [http://www.pondiuni.edu.in/sites/default/files/downloads/pg\\_foreigntrade18052011.pdf](http://www.pondiuni.edu.in/sites/default/files/downloads/pg_foreigntrade18052011.pdf)
- [http://nbaindia.org/uploaded/Biodiversityindia/Legal/6.%20Import%20and%20Export%20\(Control\)%20Act,%201947.pdf](http://nbaindia.org/uploaded/Biodiversityindia/Legal/6.%20Import%20and%20Export%20(Control)%20Act,%201947.pdf)

## Any other Study Material:

- Foreign Trade Policy; Ministry of Commerce, Government of India.
- Annual Reports of Ministry of Commerce